Job Posting

Nursery Manager – Arkansas

The requested Nursery Manager position would be located in Bluff City, Arkansas. To purpose of this position is to lead a high performing team of employees and plan, manage and oversee nursery functions including plant care, survival, maintenance, propagation, and sales of seedlings.

Essential Functions/Responsibilities:

• Direct the operations of the nursery to ensure the production of the highest quality genetic seedlings by leading, empowering and administering high performance teams to consistently supply customers with quality service and on time delivery.

• Direct the marketing and sales and delivery of seedlings to customers by coordinating region-wide activities, cultivating new customers and fostering new marketing strategies to grow market share.

• Assure key performance measures are met by developing and communicating an aggressive business strategy that sets high standards of customer satisfaction, operational excellence and personnel development.

• Ensure a safe work place by providing leadership in safety and environmental efforts and monitoring and training individual employees to commit to safety and to the safety of their team.

• Prepare, manage, and forecast revenue and expense budgets for the nursery.

Ongoing Interaction: The incumbent will be expected to interact daily with direct reports and with peers in the immediate work group. Regular interaction with peers in other groups across the company as related to common targets. Frequent interaction with ArborGen Sales Manager and Communications Director. Occasional collaboration and interaction with Product, Business and Science Teams. Participation in outside conferences and symposia.

Certifications: The person must have a valid driver’s license. Candidate must obtain, a pesticide applicators license within six (6) months of hire date.

Education/Experience/Skills: BS or MS degree in Forestry, Agronomy, related science or equivalent experience, with an understanding of and experience in forestry and nurseries and orchards. Candidate must have a strong administration ability to include budgeting, strategic planning, sales and marketing, personnel management and safety.

Physical Requirements: This is sedentary to medium work exerting up to 40 pounds of force; work may involve climbing, stooping, crouching, kneeling, reaching, pushing, pulling, lifting and grasping; worker is subject to inside and outside environment, noise, vibration, working hazards, fumes, odors, dust, gasses and chemicals; visual acuity is required for experiments; requires hearing sufficient to perceive noises for diagnostic purposes. May require work in the field such as planting, measuring, and harvesting small or large tree stocks.

If interested, email current resume to David Wolfe, Human Resources at sdwolfe@arborgen.com. AA/EEO/M/F/D/V